

Time Is Money:

The Social Benefits of Time-of-use Tariffs

Bowei Guo
Assistant Professor
Renmin University of China
2023.7

Introduction

- ▶ **Efficiency loss in the electricity retail market:**
 - Generation cost changes in real time with varying demand and renewables.
 - Consumers (mostly) pay a flat rate.
- ▶ **First-best option: real-time electricity price**
 - Price reflects generation cost.
 - Cognitively costly.
- ▶ **Second-best option: time-of-use tariff (TOU tariff)**
 - Prices varying in different periods of the day.
 - Prices are the same in the same periods across days.



Background and Research Questions

- ▶ China's time-of-use tariffs started in 2003, since then:
 - Coverage: from large I&C users to all I&C users
 - Peak/shoulder/off-peak ratio: becoming wider
 - Pricing periods: re-designed based upon (residual) load
- ▶ Research questions
 - I. Do I&C users **respond** to TOU tariff?
 - II. What's the **social benefits** of TOU tariff?
 - III. How to design the **optimal** TOU tariff?

Contributions

I. Do I&C users respond to TOU tariff?

- Conventional econometric estimation vs Machine learning counterfactual predict estimation
- Consistent results and precisely identified

II. What's the social benefits of TOU tariff?

- We develop a generic method to assess the social benefits from policy, technological, climate shocks.
- Using this method, we estimate the social benefits of TOU tariffs

III. How to design the optimal TOU tariffs?

- 98% of social benefits of TOU tariff come from the saved capacity investment
- Low policy costs, high social benefits

TOU Tariff in Guangdong, China

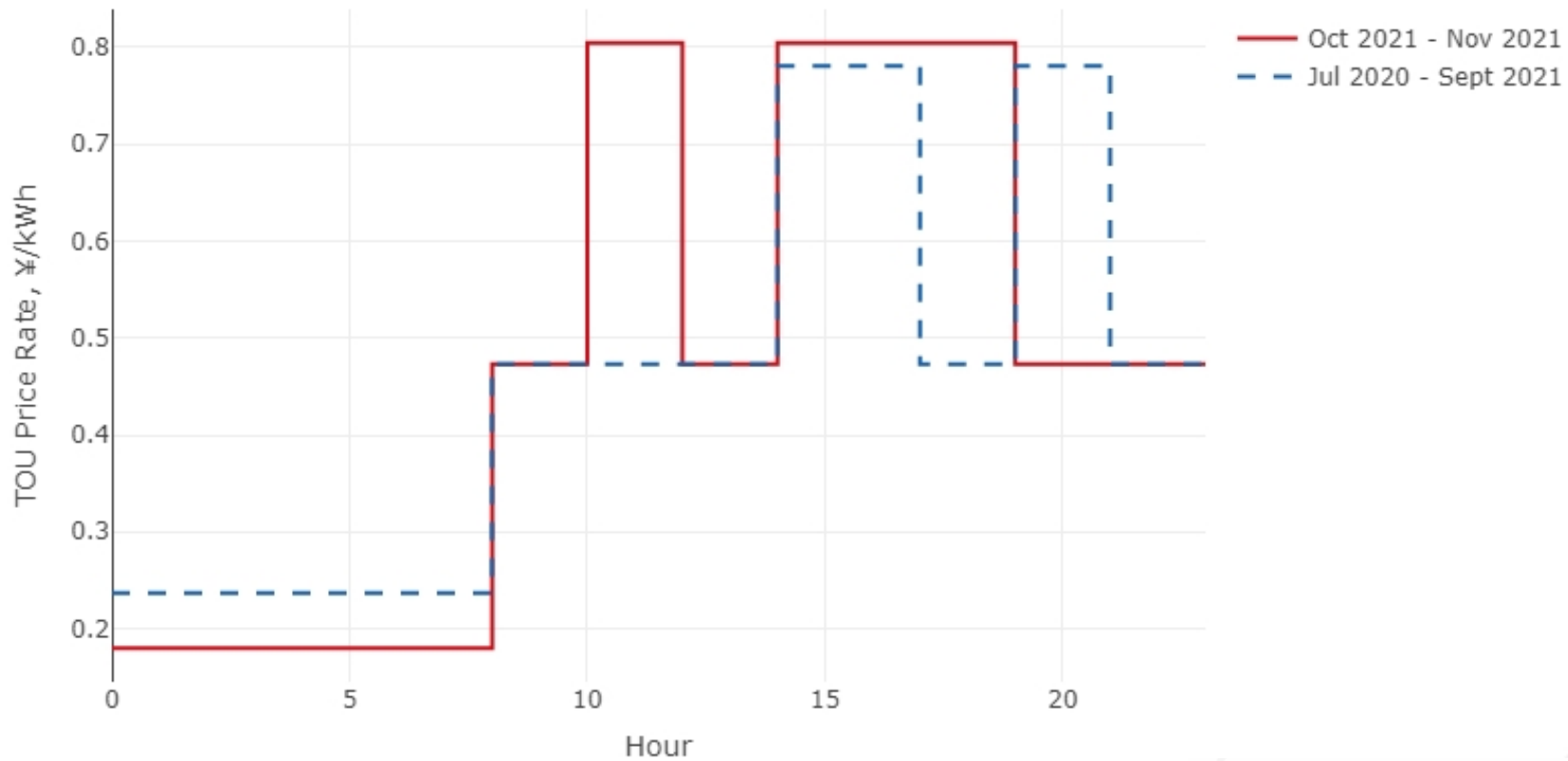


Figure 1: TOU periods and rates in Guangzhou

I. Do I&C users respond to TOU tariff?

- ▶ Guangdong as an example: substitution effect v.s. conservation effect
- ▶ Estimation substitution effect using conventional econometric method:

$$\frac{q_{d,i,m}}{\bar{q}_{d,BM}} = \beta_{0,i} + \beta_{1,i} \frac{p_{d,i,m}}{\bar{p}_{d,BM}} + \sum_{k=2}^K \beta_{k,i} X_{k,d,i,m} + \varepsilon_{d,i,m}, \quad \forall i.$$

- Baseline regression: excluding control variables
- Robust check 1: *add* time fixed effect
- Robust check 2: *add* time fixed effect *add* weather and Covid variables
- Robust check 3: *add* time fixed effect *add* weather and Covid variables *remove* first year data

I. Do I&C users respond to TOU tariff?

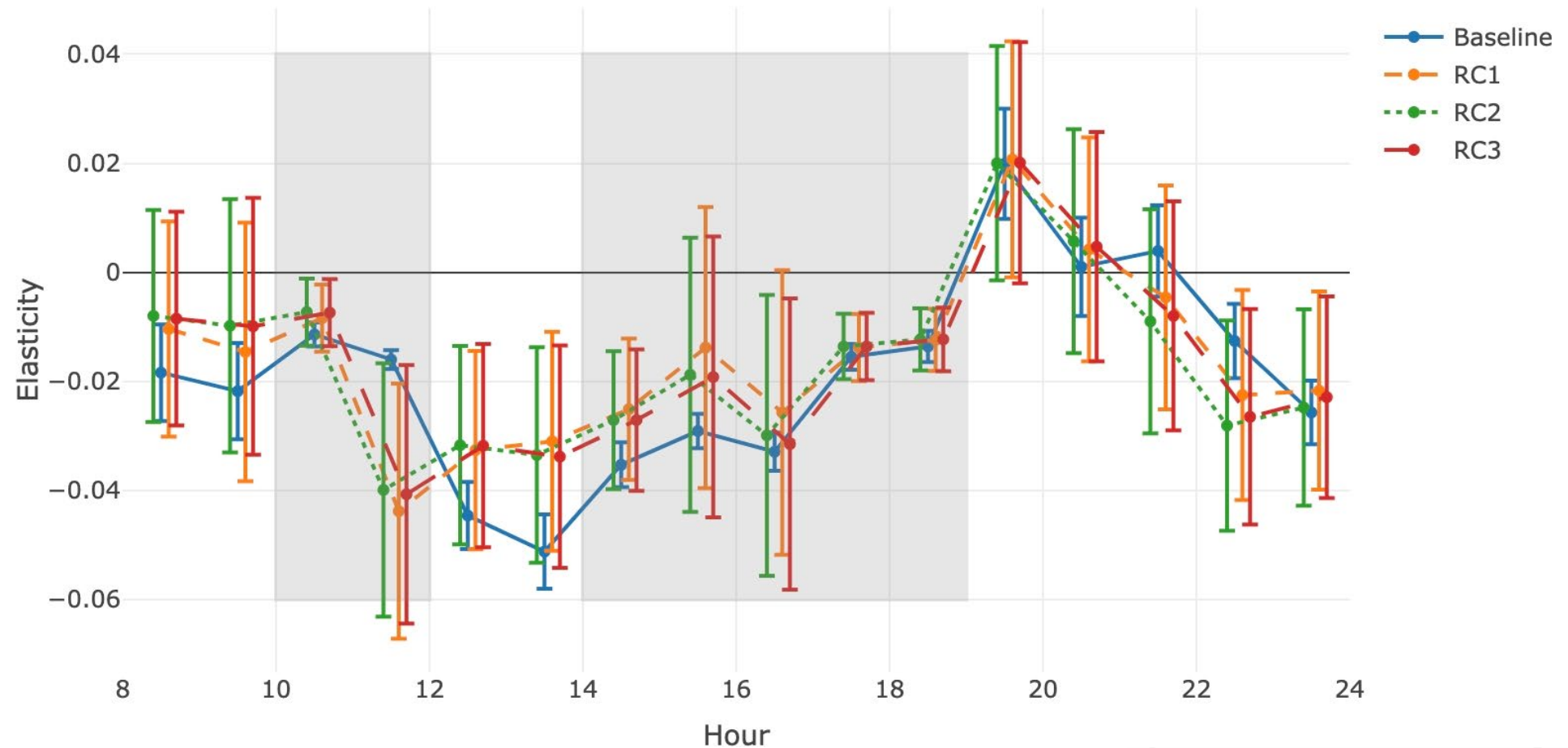


Figure 2: Estimation Result of Substitution Effect (Econometric Method)

I. Do I&C users respond to TOU tariff?

- ▶ Estimation substitution effect using ML CF Pred. Est. :
 - XGBoost
 - Using electricity load before the policy change (Oct 2019-Sep 2021) to
 - Predict the counterfactual load if there was no policy change — the pseudo control group (Oct. 2021-Sep. 2022)
 - Use the actual electricity load following the policy change as the treatment group (Oct. 2021-Sep. 2022)
 - Estimation the treatment effect between the treatment group and the pseudo control group using econometric method

I. Do I&C users respond to TOU tariff?

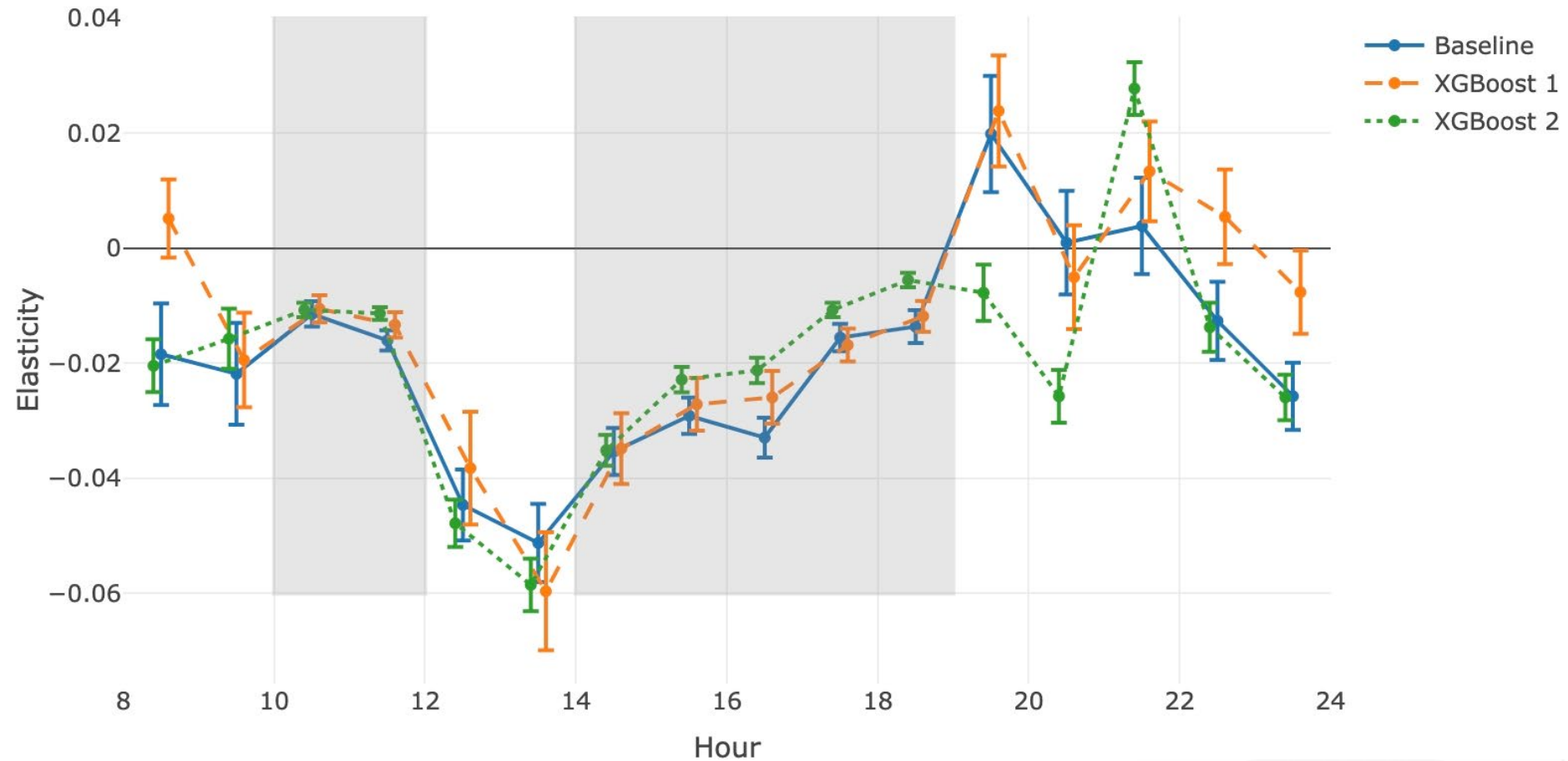


Figure 3: Estimation Result of Substitution Effect (ML Method)

I. Do I&C users respond to TOU tariff?

- ▶ Estimating conservation effect using traditional econometric method:

$$\ln Q_d = \theta_0 + \theta_1 \ln \bar{p}_d + \sum_{j=1}^J \theta_j X_{j,d} + e_d.$$

Table 1: Estimation Results of Conservation Effect (Econometric Method)

| | (1) | (2) | (3) | (4) |
|---------------------|---------|---------|---------|----------|
| | OLS | IV | IV | IV |
| $\ln \bar{P}_d$ | -0.276* | 0.293 | 0.129 | 0.145 |
| | (0.111) | (0.434) | (0.287) | (0.285) |
| Instrument | | MCP | Coal | MCP+Coal |
| Weak Instrument | | 0.000 | 0.000 | 0.000 |
| Wu-Hausman | | 0.093 | 0.033 | 0.026 |
| Over-identification | | | | 0.636 |

I. Do I&C users respond to TOU tariff?

- ▶ Estimating conservation effect using traditional ML method:

Table 2: Estimation Results of Conservation Effect (ML Method)

| | XGBoost 1 | | XGBoost 2 | |
|-----------------|-----------|----------|-----------|----------|
| | (5) | (6) | (7) | (8) |
| | OLS | IV | OLS | IV |
| $\ln \bar{P}_d$ | 0.073 | 0.007 | -0.063 | 0.483 |
| | (0.152) | (0.396) | (0.157) | (0.416) |
| Instrument | | MCP+Coal | | MCP+Coal |
| Num. obs. | 365 | 365 | 365 | 365 |
| R-squared | 0.229 | 0.229 | 0.033 | 0.000 |

II. What's the social benefits of TOU tariff?

- ▶ Compare **three scenarios**: flat tariff, TOU tariff (before policy change) and TOU tariff (after policy change)
 - Using the estimated substitution effect and conservation effect
- ▶ Our generic method to estimate the social benefits
 - Generation fuel cost: fuel cost of the **marginal plants**
 - Emission cost: the **marginal emission** of electricity generation and the social cost of carbon (SCC)
 - Capacity investment cost: reduction of **maximum load** and investment cost of capacity
 - Congestion cost: the difference among the **nodal prices**
 - Ancillary cost: the price and load differences between **day-ahead** and **real-time markets**
- Sensitivity analysis: assuming all estimates follow normal distributions, repeated 500 times

II. What's the social benefits of TOU tariff?

Table 3: The Social Benefits of TOU Tariff (Compared to Flat Tariff) , Billion RMB

| Saved costs | 10/2019-09/2020 | | 10/2020-09/2021 | | 10/2021-09/2022 | |
|-------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|
| | PRE | POST | PRE | POST | PRE | POST |
| Generation | 0.043 (0.010) | 0.091 (0.013) | 0.080 (0.017) | 0.169 (0.022) | 0.108 (0.022) | 0.229 (0.031) |
| Emission | -0.002 (0.000) | -0.004 (0.001) | -0.004 (0.001) | -0.009 (0.001) | -0.005 (0.001) | -0.010 (0.001) |
| Investment | 6.813 (0.649) | 9.269 (0.770) | 7.334 (0.706) | 9.386 (0.736) | 7.060 (0.701) | 10.123 (0.838) |
| Congestion | 0.050 (0.003) | 0.069 (0.004) | 0.047 (0.004) | 0.123 (0.006) | 0.016 (0.005) | 0.072 (0.005) |
| Ancillary Service | 0.030 (0.002) | 0.041 (0.002) | 0.027 (0.004) | 0.065 (0.007) | -0.002 (0.003) | 0.024 (0.003) |
| Total | 6.934 (0.652) | 9.466 (0.774) | 7.484 (0.709) | 9.734 (0.741) | 7.177 (0.699) | 10.438 (0.844) |

III. How to design the optimal TOU tariff?

- ▶ The “optimal” pricing periods

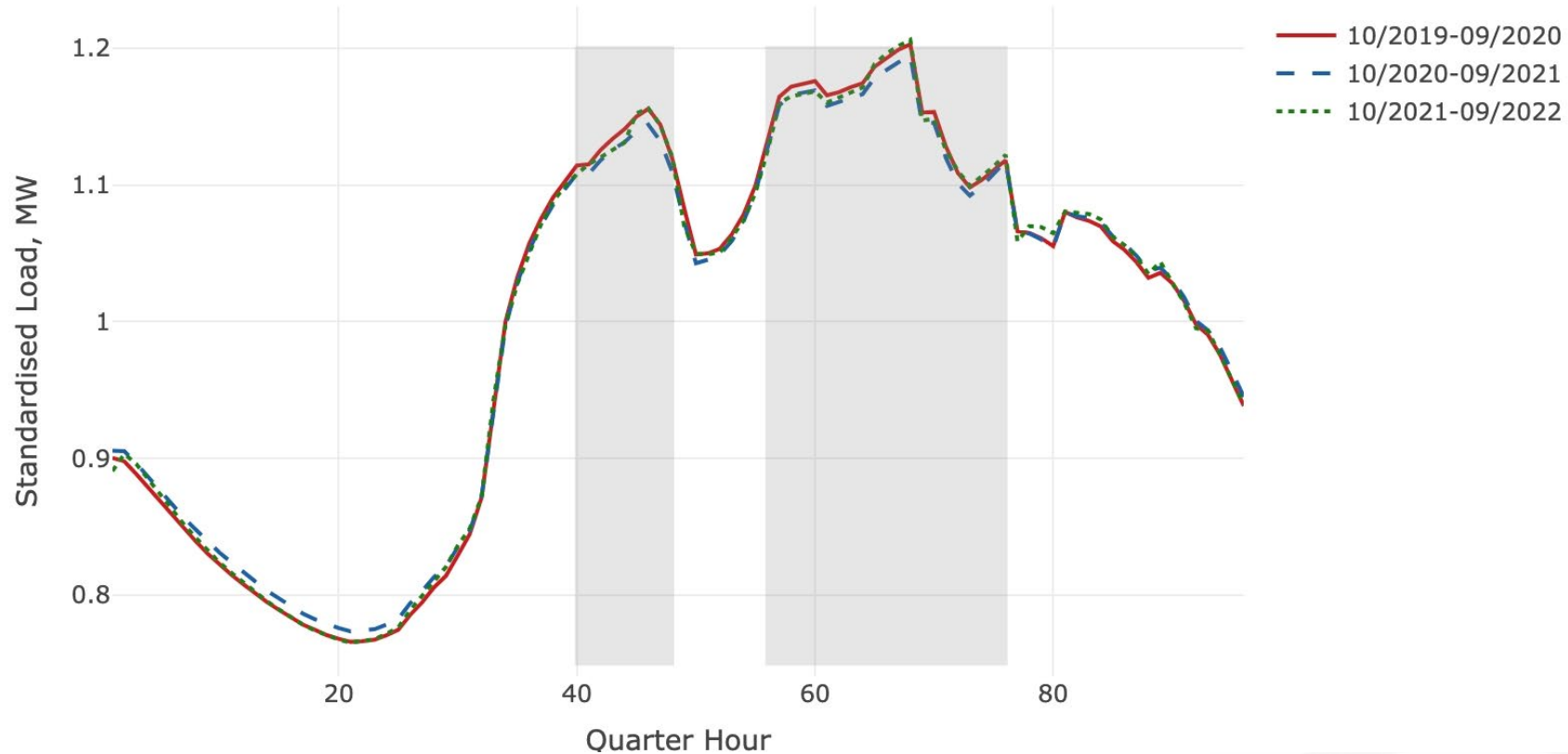


Figure 4: The Electricity Load Curve under Flat Tariff

III. How to design the optimal TOU tariff?

- ▶ The “optimal” PSO Ratios: calculate the social benefits under all possible combinations.
- ▶ The Optimal PSO ratios simulated by maximizing total social benefits is **exactly the same** as by simply minimizing capacity investment costs.
- ▶ Low policy costs, high social benefits

Table 4: The Social Benefits under the “Optimal” TOU rate, Billion RMB

| | 1 st Year | 2 nd Year | 3 rd Year | 3-year Ave. |
|-------------------------|----------------------|----------------------|----------------------|--------------------|
| Optimal PSO Ratios | 2:1:0.27 | 1.83:1:0.27 | 1.96:1:0.27 | 1.96:1:0.27 |
| Optimal Social Benefits | 12.772 | 13.210 | 16.650 | 14.062 |
| Actual Social Benefits | 6.934 | 7.484 | 10.438 | 8.285 |
| Potential Improvements | 84.2% | 76.5% | 59.5% | 69.7% |

Conclusions

- ▶ The substitution effect of TOU tariffs is significant while the conservation effect is not.
- ▶ From 10/2019 to 09/2022, the social benefits of TOU tariffs equal to **4.5% of generation costs** in Guangdong, China.
- ▶ The social benefits can be **raised to 7.6%** from the “optimal” PSO ratios.
- ▶ **98%** of the benefits come from the saved capacity investment.
- ▶ Our methodology is generic to a variety types of shocks in the electricity industry — especially when shock changes the (residual) electricity load.